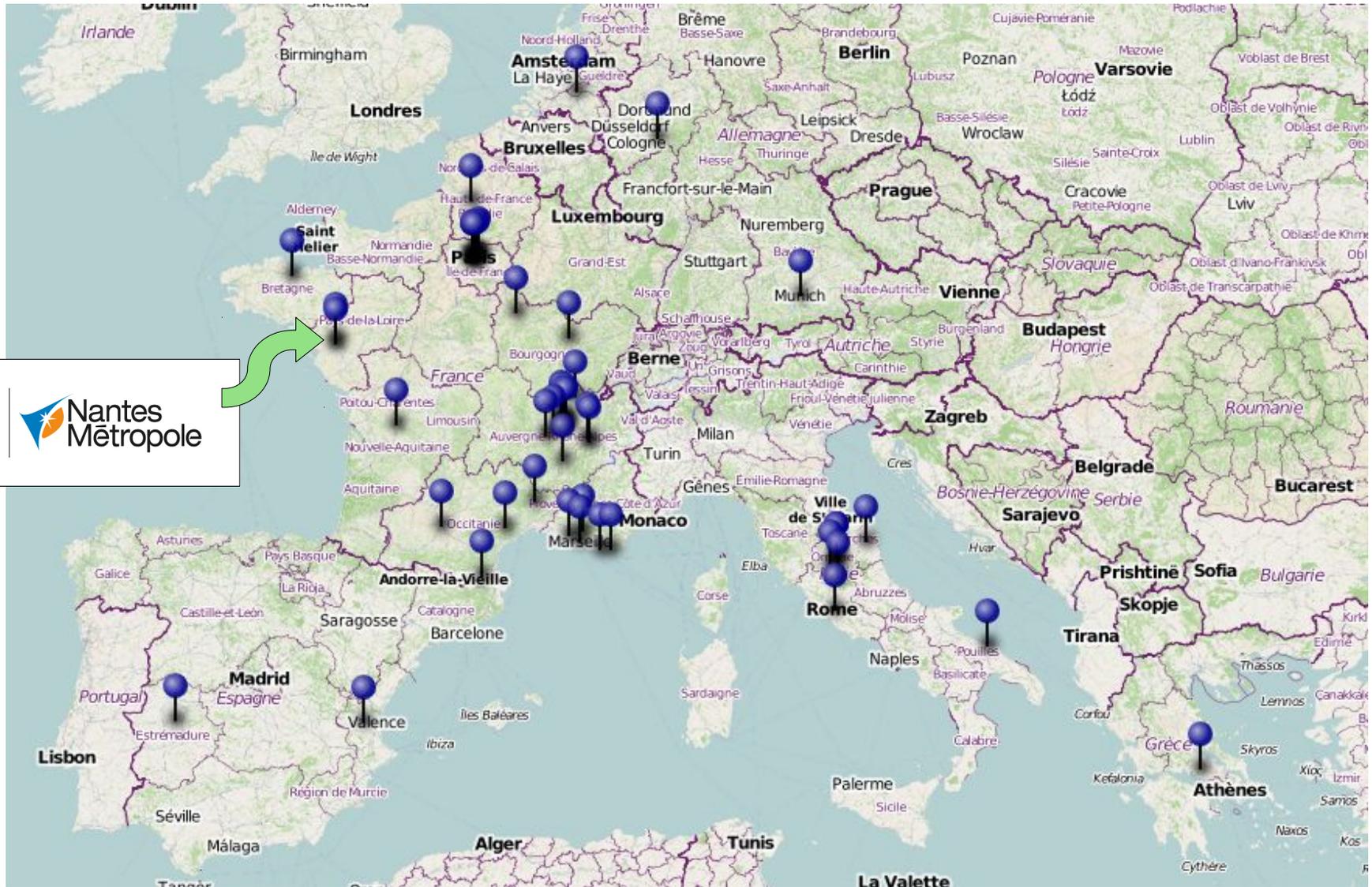
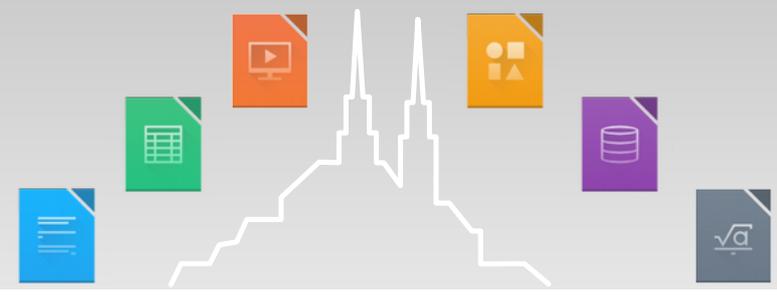


Convincing organizations to contribute

- ▼ Eric Ficheux
 - ▼ Project manager for Nantes Métropole, France

About Nantes and the context





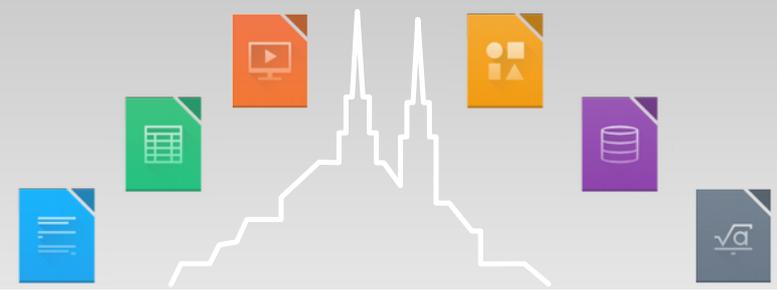
Why am I here?



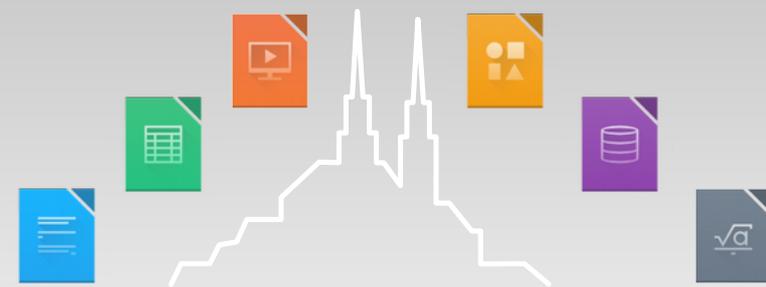


Many migrated organizations don't contribute

Many organizations planning to migrate don't think about contributing



How can we convince them to contribute?



A few reasons to contribute:

- ▼ Take part in the community
- ▼ Give something back to all the people who invested before and helped build LibreOffice
- ▼ Help improve the tool, documentation ... for general interest

**Good reasons
But that's not enough!**

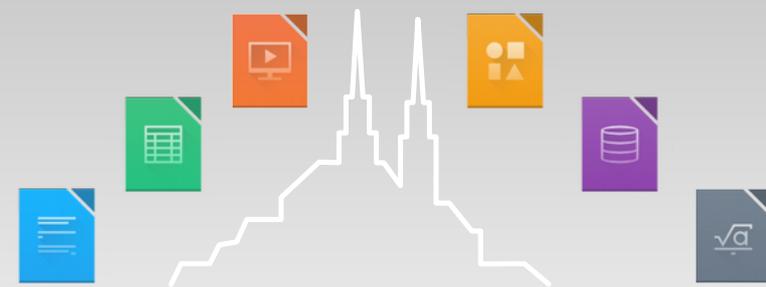


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LibreOffice migrations have a ROI
They generate recurring savings

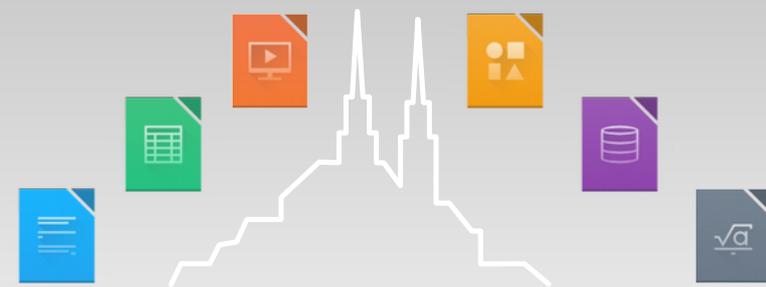


The longer you stay with LibreOffice, the more money you save



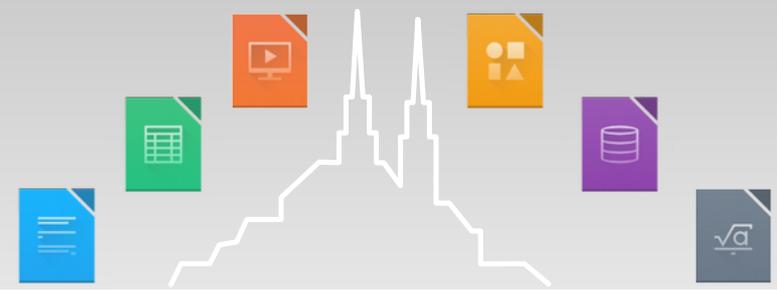
LibreOffice has to keep up to date through bug fixes, improvements, new features to fill user needs and keep up with competition

This isn't free.



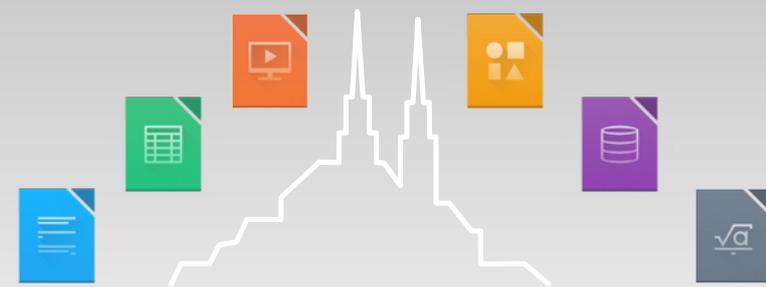
Dedicating a few % of the savings, time or people to
improve LibreOffice

Increases user adoption
Helps anchor the solution in the organization

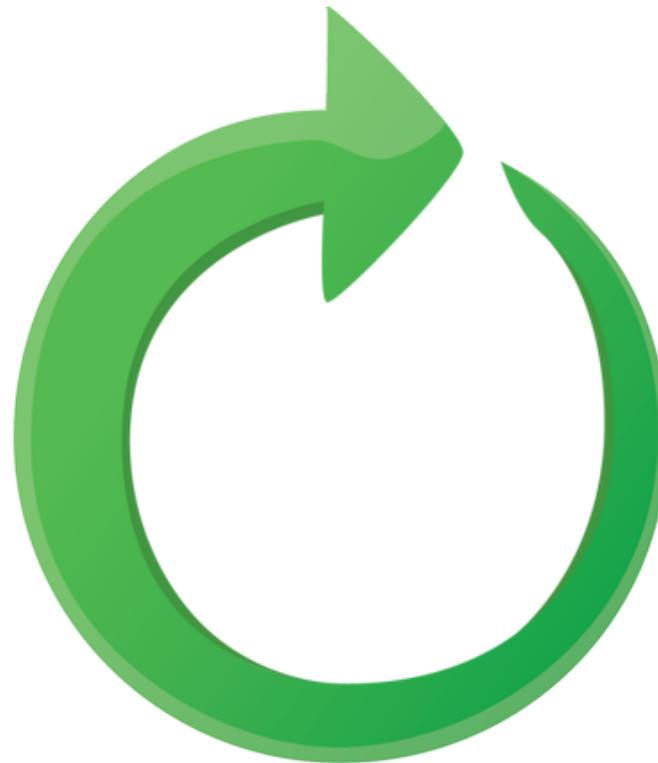


Improve user adoption
Protect your migration ROI

Contribute to LibreOffice!

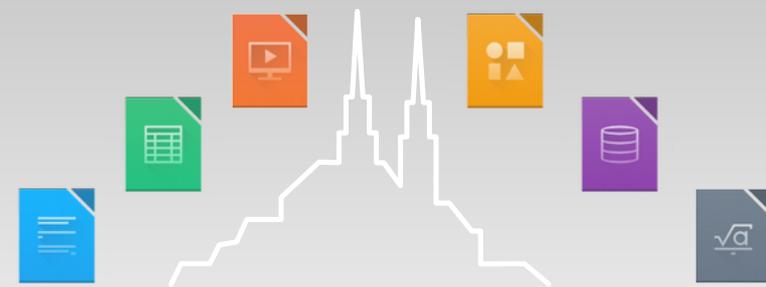


Virtuous circle

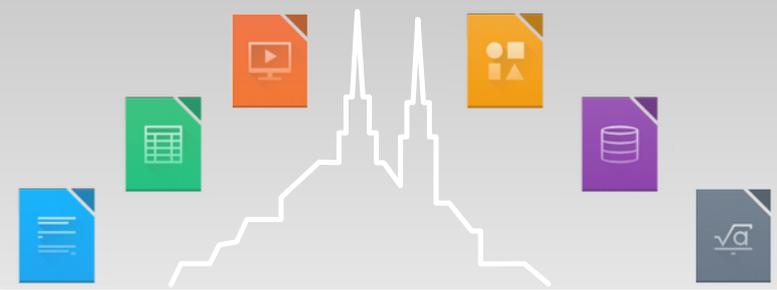


Every improvement of the product benefits every user, helping anchoring other migrations and convincing more people to migrate and contribute ...

And so on ...



- ▼ Various ways to contribute
 - ▼ File bugs
 - ▼ Help translate
 - ▼ Write documentation
 - ▼ Develop
 - ▼ Fund bug fixes
 - ▼ Support The Document Foundation
 - ▼ Fund feature development

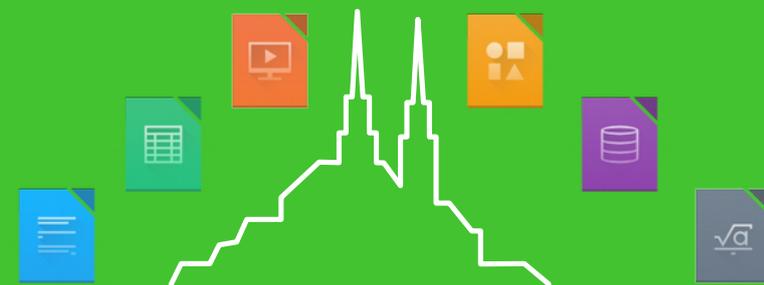


Return on experience

Procurement procedure

Legal aspects - intellectual property

Practical considerations



Thank you!

Do you have any questions?

Special thanks to all the colleagues at Nantes Métropole who helped me prepare!

Thanks to the community for your great work!

Thanks to the event organization!



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